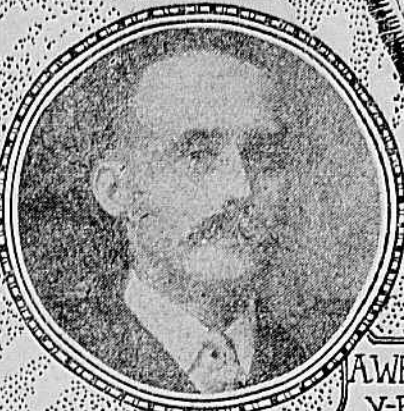


1868

1907



A. WRIGHT JR.
V-PRES'T.



H.E. WRIGHT, SECRETARY



AUGUSTUS WRIGHT
PRESIDENT



G.C. WRIGHT, TREASURER



D.R.H.
WRIGHT

We Want Your Business

Drop Us a Postal.

Our salesmen are all out, and like the fellow from Missouri, they are willing to **SHOW YOU**. Facts are stubborn things and are hard to overcome, but we feel assured that any one of our salesmen who represent us in *Ten Southern States* can convince you, if you do not already handle our line, that it is to your monetary interest to do so and do it quick--that is, before the other fellow does.

Write for the
Augustus Wright Co. Catalogue.

We do not give you any big signs to nail up over your front door, but we try to put an extra nickel in the shoes. Your customers will tell you they are satisfactory if they wear well; if not, those same customers will tell you they **DO NOT BELIEVE IN SIGNS**--they want solid leather shoes. You can have them in any style if you buy any of our leading brands:

Wright's High Art,
Virginia Made,
Appomattox Standard,

Farmers and Mechanics,
Cockade City,
Cousin Joe Kangaroos.

When You Visit the Jamestown Exposition

It will pay you to notice our exhibit in the mineral and timber building, and--it will also interest you to stop in the Cockade City, going or coming, not only from a historic point of view, but by combining business with pleasure, you will be amply repaid.

We extend you a cordial invitation to visit Petersburg, and we will give you the right hand of fellowship and will be glad to have you make the Augustus Wright Company's offices your headquarters. Our desks and stationery are at your service.

SOUTHERN SHOES FOR SOUTHERN PEOPLE

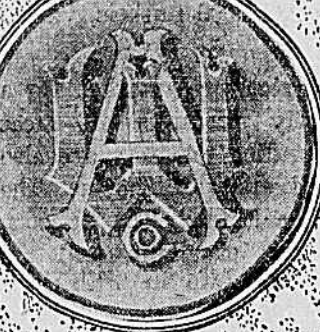


For Men, Women, Boys, Misses, and Children.
PETERSBURG, VIRGINIA.

ORDERS SHIPPED
PROMPTLY
DAY OF RECEIPT



Cousin Joe's
Improved Victoria
Kangaroos



COCKADE
CITY
SHOE

You will find them in fit and
want to please you. Every pair
guaranteed to be sold over and
over again. Buy them that way
and you will be glad to say they are
the best wearing shoes
sold in any place.

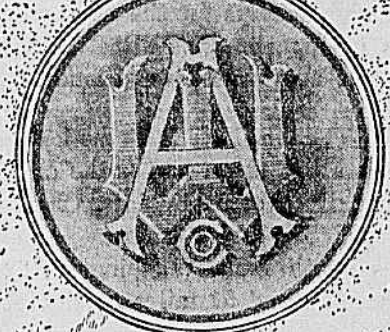


Farmers and
Mechanics
SHOES
FOR MEN WHO WORK
PETERSBURG,
VIRGINIA.

SEND US
YOUR
MAIL ORDERS



VIRGINIA
MADE



APPOMATTOX STANDARD

AUGUSTUS WRIGHT COMPANY
EAST-WASHINGTON ST. **BOOTS, SHOES AND RUBBERS** **PETERSBURG VA.**